FINANCIAL RELEASE

Paris, June 11, 2019 – 6 p.m.

Annual financial statements for fiscal 2018-2019:

Income from operating activities up 20.6 percent
Net income up 18.5 percent
New organization to support the Group's ambitions

The SII engineering consulting group has released its financial results for the 2018-2019 fiscal year. They were approved by its Management Board on June 5, 2019 and are currently being audited.

Eric Matteucci, Chairman of the Management Board, commented: "The SII Group has performed well both in France and internationally. The highlight of the 2018–2019 financial year was organic growth of more than 13% along with an improved operating margin. This success is the result of the commitment demonstrated by the teams for 40 years now. This year is an opportunity to celebrate SII's creation and the anniversary of its listing on the stock exchange in 1999. In keeping with its history of growth, SII intends to continue its ascent. A new organization in line with its future ambitions was put in place at the beginning of the year and will be fully operational starting in September. The SII Group aims to use this structure and its solid fundamentals to achieve the same scale of organic growth in its turnover and operating profit for the coming year at between 7% and 11%".

In €m Period ended March 31 (audit in progress)	**2017-2018**	**2018-2019**	Change
Revenue	560.90	**631.38**	+12.6%
Gross income from operations	39.88	**48.10**	+20.6%
Gross operating margin (% of revenue)	*7.11%*	***7.62%***	*+0.51 pt.*
Operating income	37.99	**46.40**	+22.1%
Operating Margin (% of revenue)	6.77%	**7.35%**	*+0.58 pt.*
Consolidated net income	25.82	**30.60**	+18.5%
Net income after minority interests	25.81	**30.69**	+18.9%

Average headcount	7,150	**7,921**	+ 771
Headcount at the end of the period	7,552	**8,213**	+ 661

Turnover for the financial year ended March 31, 2019, totalled €631.4 million, up 12.6% from the previous year. At 13.1%, its organic growth far exceeded its benchmark market.

An active recruitment policy

The SII Group's growth was accompanied by a high recruitment rate over the 2018–2019 financial year. As of March 31, 2019, the SII Group had a total of 8,213 employees, compared with 7,552 at the end of the previous financial year. The share of employees in France also accelerated with a total of nearly 4,000 employees, an 8.5% increase from the previous year. Capitalizing on its 22 local sites, the SII Group has a strong regional network in France with 63.7% of its employees in France located outside the Greater Paris region. SII France's average staff activity rate remained favourable at 91.1% over the year.

Earnings growth over the financial year

As previously stated, the SII Group's performance indicators are increasing, driven by its continued high activity rate in France and internationally and the ongoing measures to improve its profitability:

- Operating profit on activity: + 20.6%
- Operating profit: + 22.1% (operating margin of 7.35%, an increase of 0.58 points)
- Net income, Group share: + 18.9%

Thanks to these performance levels for the year, SII's net income was €30.6 million, up 18.5% as of the end of March 2019.

Based on an increase in cash flow* over the 2018–2019 financial year (+22.1% to €54.2 million) driven by its business growth, its net cash position was €32.8 million at the end of the year compared with €7.3 million** at the end of March 2018. Equity totalled €162 million.

Proposed dividend of €0.20 per share

In keeping with its dividend distribution policy, SII will propose to the annual shareholders' meeting on September 19, 2019 that it approve a payout of €0.20 per share.

* *Cash flow before net borrowing costs and taxes.*
** *Net cash position impacted by IFRS9, after publication of results for n-1 on 5 June 2018.*

A new growth organization in line with the group's development ambitions

To continue and intensify the group's development, a new organization was put in place at the beginning of the year. This organization will contribute to the development of further synergies and promote better coordination of the teams on cross-functional projects, which will be a vector for commercial efficiency and optimization of value creation for the group's customers.

This new organization, fully operational starting in September, has resulted in the creation of a more streamlined Executive Committee consisting of members of the Management Board and representatives of overhauled or newly created operational divisions: Regions (France scope), International, and Development. This new organization provides the group's entities with additional support and resources to continue to deliver a high level of commercial and operational performance by capitalizing on all the know-how accumulated by the group.

Outlook: continued momentum for profitable growth

In view of the sector's dynamics and the favourable forecasts for 2019 published by representatives of the digital sector, the SII Group is confident about its growth dynamics. Against this backdrop and thanks to its new organization, the SII Group aims to achieve the same scale of organic growth in its turnover and operating profit for the coming year at between 7% and 11% (turnover between €675 million and €700 million).

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Next financial announcement:

Fiscal 2019-2020 first quarter revenue, Tuesday, August 13, 2019, after the close of trading

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About SII

As a trusted technology partner, SII provides high value-added solutions for the IT projects of many large corporations. It relies on a staff of expert engineers and on methods at the cutting edge of quality standards to carry out its activities in:

- Technology Consulting (IT, electronics and telecommunications)
- Digital Services (IT technology and networks)

The SII Group has opted for a corporate structure that offers the responsiveness and flexibility associated with local-level services, with nine regional offices in France and eighteen more in other countries on four continents, all of which have access to all of the Group’s operational resources and can provide effective services to major corporations’ international operations.

The SII Group posted revenue of €631.4m in fiscal 2018-2019, which ended March 31, an increase of 12.6 percent (of which 13.1 percent in organic growth), and has been expanding its operations and its growth has outpaced that of other firms in its sector.